



## 2018-19 EVENT HIGHLIGHTS

The US-Qatar Business Council offers unparalleled access to heads of state, investors, influencers, and business leaders in the US & Qatar for its member companies. USQBC publishes economic insights, advocates on behalf of its member companies, and hosts visiting delegations, networking events, and seminars to enhance the bilateral trade relationship.

### Inaugural US-Qatar Strategic Dialogue

Washington, DC  
January 2018

The first ever strategic dialogue, held in Washington, DC, established a shared vision of the bilateral partnership. The strength of the defense relationship was highlighted, especially Qatar's investment in state of the art military systems which supports over 100,000 American jobs. The US and Qatar are committed to boosting trade and signed agreements to enhance cooperation and investment in the fields of trade, technology, and energy.

### Reception for His Highness The Amir of Qatar

Washington, DC  
April 2018

USQBC partnered with the US Chamber of Commerce to hold a reception welcoming the Amir of Qatar, His Highness Sheikh Tamim bin Hamad Al Thani, celebrating the economic partnership between the United States and Qatar. More than 350 leaders from the Qatari and US public and private sectors attended the event.

### Minister of State for Defense Affairs Event

Washington, DC  
January 29, 2018

### Minister of Economy & Commerce Event

Washington, DC  
February 1, 2019

Alongside the Strategic Dialogue, USQBC hosted roundtables for key US investors, business and defense partners with Qatar's Deputy Prime Minister & Minister of State for Defense Affairs and the Minister of Economy & Commerce.

### Qatar-US Economic Forum

March &  
April 2018

- Miami, FL · April 4
- Washington, DC · April 10
- Charleston, SC · April 16
- Raleigh, NC · April 18

The Qatar-US Economic Roadshow was attended by hundreds of US companies. The forums showcased the breadth of investment and partnership opportunities open to US business interests with Qatar, with the largest-ever Qatari delegation of private sector leaders to the US.

### State Department Briefings

Washington, DC  
Q1-Q2 2018

USQBC hosted briefings for its members with senior State Department officials including Timothy Pounds, Acting Deputy Assistant Secretary for Syria/Levant Affairs and Timothy Lenderking, Deputy Assistant Secretary for Arabian Peninsula Affairs. Additionally, USQBC hosted a Board of Directors briefing from former US Chargé d'Affaires Ryan Gliha in Qatar in May as well as in DC after the conclusion of his post.

### Qatar Armed Forces Chief of Staff Briefing

Washington, DC  
April 2018

Following his meeting with the US Chairman of the Joint Chiefs of Staff, Qatar's Chief of Staff of Qatar Armed Forces offered a high-level for USQBC members on defense and military between Qatar and the US. Qatar hosts the largest American military base in the Middle East/Gulf region.

## **USQBC Board of Directors Meeting & Outreach**

Doha, Qatar  
May 2018

USQBC's Board of Directors held an official meeting in Doha, alongside a week-long agenda of meetings. Discussions were held with the Minister of Economy & Commerce, the Minister of Finance, and the CEOs of Qatar Petroleum, Qatar Airways, the Qatar Stock Exchange, and Qatar Financial Centre, as well as key executives at the Qatar Investment Authority (QIA) and the Chairman and members of the Qatar Chamber of Commerce & Industry.

## **Business Opportunities in Qatar Seminar**

Washington, DC  
September 2018

USQBC partnered with the Congressional Black Caucus Institute, the NAACP, and Qatar-America Institute, to present business opportunities in Qatar to the American black business community. Congressman Bennie Thompson, and President of the NAACP, Derrick Johnson participated. Kamal Naji, Chief Project Officer of Project Management Office at Qatar Financial Centre, spoke about business opportunities in Qatar alongside USQBC's Managing Director.

## **Dinner with the President & CEO of Qatar Petroleum**

Washington, DC  
June 25, 2018

The US-Qatar Business Council hosted an intimate dinner with Mr. Saad Sherida Al-Kaabi, President & CEO of Qatar Petroleum, in Washington, DC, for senior executives of USQBC member companies.

## **Lunch with Ambassador of Qatar to the United States**

Houston, TX  
October 2018

USQBC co-hosted a private luncheon event with the Bilateral US-Arab Chamber for Sheikh Meshal bin Hamad Al Thani, Qatar's Ambassador to the US, in Houston, TX. The event welcomed the Houston business community, providing business leaders with information about opportunities for trade and investment with Qatar.

## **Minister of Economy & Commerce Reception**

Washington, DC  
June 21, 2018

USQBC hosted a reception for the Minister of Economy & Commerce alongside the SelectUSA Investment Summit in Washington, DC. The event connected a delegation of Qatari companies and government officials with USQBC members and the American business community.

## **Member Lunch with Qatar's Ambassador**

Washington, DC  
July 2018

## **Member Lunch at the Ambassador's Residence**

Washington, DC  
December 2018

USQBC hosted a lunch with Qatar's Ambassador to the US for members of the Council in Washington, DC. As part of a series of briefings for USQBC, Oryx Members of the Council were invited to participate in a private lunch hosted by His Excellency the Ambassador at his residence in December.

## **Minister of Economy & Commerce UNGA Event**

New York, NY  
September 2018

USQBC co-hosted a business engagement event with the US Chamber of Commerce for our member companies with His Excellency the Minister of Economy & Commerce of the State of Qatar on the sidelines of the UN General Assembly in New York City. The event highlighted reforms Qatar has undergone since the blockade to open the country to more business opportunities.

## **USQBC Outreach Visit**

Doha, Qatar  
December 2018

USQBC conducted an outreach visit to Qatar December 8-20, participating in EuroMoney Qatar and the Doha Forum. USQBC met with leaders of Qatar's private sector, and met with Qatari government representatives to discuss the Council's strategy for 2019. USQBC also hosted a networking breakfast for its member companies.



## US-Qatar Strategic Dialogue

Doha, Qatar  
January 2019

USQBC hosted a series of private sector engagements for US companies on the sidelines of the US-Qatar Strategic Dialogue in Doha. USQBC coordinated with and supported Qatar's Ministry of Commerce & Industry for these business-to-government meetings. USQBC also hosted a briefing for US companies by Bill Grant, Chargé d'Affaires at the US Embassy in Doha, as well as a reception for Qatar's Minister of Commerce & Industry, His Excellency Ali Al Kuwari. USQBC met with QP and senior Qatari business officials while in Doha.

## Business Luncheon: Minister of Commerce & Industry

Washington, DC  
June 2019

USQBC & the US Chamber of Commerce co-hosted a business luncheon for Qatar's recently appointed Minister of Commerce & Industry during his first official visit to the US on the sidelines of SelectUSA. The luncheon welcomed members of the Minister's delegation, including senior private sector business leaders, and provided member companies the opportunity to engage directly with HE the Minister and his delegation.

## Engagements with Qatar's Ambassador to the US

Salt Lake City  
March 2019

USQBC supported a multi-day visit to Salt Lake City by His Excellency Sheikh Meshal bin Hamad Al Thani, Qatar's Ambassador to the US. The visit focused primarily on showcasing business opportunities in Qatar to participant Utah companies that during a business lunch as well as several sector-specific roundtables.

## Reception: Qatar's Commercial Attaché

Washington, DC  
May 2019

USQBC hosted a reception in Washington to welcome Qatar's newly appointed Commercial Attaché, Fahad Al-Dosari. The reception welcomed senior executives from the US-Qatar business community and provided the opportunity to meet and engage with the Commercial Attaché. Fahad Al-Dosari is the first Commercial Attaché appointed to the US by Qatar.

## Business Luncheon: Minister of Finance

Washington, DC  
April 2019

USQBC co-hosted a business luncheon event with the US Chamber of Commerce in honor of Qatar's Minister of Finance during his Washington, DC visit for the Spring IMF/World Bank meetings.

The event highlighted Qatar's current financial situation and economic outlook for the coming year. Participating member companies had the opportunity to directly engage with the Minister.

## USA Outreach: Consul General Visit

Chicago, IL  
June 2019

In June, USQBC hosted a series of engagements in Chicago, IL for Qatar's Consul General in New York, Nasser Allenqawi. The events ranged from cultural (in partnership with the Qatar-America Institute), to business and networking. USQBC hosted a lunch with the support of the Illinois District Export Council and the Chicago Regional Growth Corporation, welcoming over 40 representatives from the Chicago-area private sector. This engagement is part of a series of trips USQBC plans to take around the US with Qatar's Consul Generals.

## Member Briefing: US State Department

Washington, DC  
May 2019

## Member Briefing: US Embassy · Doha

Washington, DC  
June 2019

USQBC hosted a briefings for member companies by Deputy Assistant Secretary of State, Tim Lenderking, in Washington, and Chargé d'Affaires in Doha, William Grant, respectively. The briefings covered US foreign policy in the GCC and implications for US businesses and the US-Qatar relationship.

## Webinar: Doing Business in the United States

US & Doha  
July 2019

USQBC worked with Dorsey & Whitney LLP to host a webinar focused on how to do business and invest in the United States. Lawyers from Dorsey & Whitney provided inside knowledge into the US business climate, rules and regulations for establishing a company, and the ins and outs of investment laws in the US. The webinar targeted Qatari companies who may have an interest in the US market and is part of USQBC's mission to further enhance the bilateral trade relationship.